

Savo-Solar Ltd.

Press Release/Company Release

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## **Savo-Solar signs co-operation agreement with Dansk Energi Service A/S**

Savo-Solar and Dansk Energi Service have signed an agreement concerning co-operation in the sales and development of full turn-key solar thermal installations in Denmark. Dansk Energi Service is a supplier of energy solutions and maintenance primarily for district heating and is one of the main players in Denmark. Based on the agreement Dansk Energi Service will sell Savo-Solar's collectors as a part of their offering and accordingly, Savo-Solar is complementing its own offering with the competence of Dansk Energi Service.

An increasing number of energy companies want to sign turn-key contracts, which means that they buy the whole system from one single supplier. Savo-Solar and Dansk Energi Service have complementary products and technologies and are now together better able to offer full turn-key solar thermal installations to the Danish customers. The unique, efficient technology used in Savo-Solar's collectors combined with the experience of Dansk Energi Service gives the co-operating companies a stronger competitive edge in the market. Partnership with a well-known company like Dansk Energi Service offers Savo-Solar better opportunities to participate in solar thermal projects in Denmark.

"This co-operation boosts the growth of both parties and strengthens our position in Denmark and elsewhere in district and process heating projects. It further offers new opportunities to deliver our products to advanced customers who want to increase their profitability and efficiency", says Jari Varjotie, CEO of Savo-Solar.

SAVO-SOLAR LTD

### **For more information:**

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***Savo-Solar in brief***

*Savo-Solar provides solar thermal systems for heating of buildings, industrial processes and domestic hot water. Savo-Solar's systems are based on the verified world's most efficient 2 m<sup>2</sup> collector utilising MPE-absorbers with several patents pending. The absorbers are coated with a highly selective optical nano-coating. Savo-Solar is, according to the available information, the only company able to coat ready-made, complete absorbers. Focus is on large scale industrial applications such as district heating, industrial process heating and energy renovations of large buildings. Since 2011 the company has sold and delivered its products in over 17 countries on four continents. [www.savosolar.fi](http://www.savosolar.fi).*